

# "Pet Friendly" Doesn't Translate

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# Executive Summary

"Dog friendly" is one of the most widely used promises in global hospitality. It appears on millions of hotel listings, in dozens of languages, across every major travel market on earth. Travellers trust it every day.

Nobody has ever studied what it actually means.

This report is the first attempt. Across 20 languages and 56 countries, we examined how the hospitality industry writes, translates, and deploys the language of dog friendly accommodation. What we found is a global pattern so consistent it qualifies as structural: the same three tiers of language recur in every market, every script, and every culture we examined.

At the bottom, legalistic acceptance. Pets technically permitted. No promise of experience. At the top, genuine dog specific hospitality with operational commitment. In the middle, the phrase that connects them all: "pet friendly." Borrowed into language after language as a marketing label. Defined by none of them.

The gap between the marketing tier and the operational tier is where trust breaks down, bookings are abandoned, and revenue disappears. The global pet friendly travel market is now valued at \$4.6 billion, projected to reach \$8.17 billion by 2030 at a 12.3% compound annual growth rate. This report maps the language gap across every market we studied and documents what it costs the industry.

## SECTION 1

# Why This Study Exists

We wrote this report to answer a question nobody has properly asked: what does "dog friendly" actually mean around the world?

It is one of the most widely used promises in global hospitality, repeated across millions of listings, translated into dozens of languages, and trusted by travellers every day. And yet, until now, it has never been studied as a language in its own right.

Across 20 languages we set out to understand how this promise is written, searched, and interpreted. Not just what the words are, but what people think they mean when they see them, and how businesses use them to signal inclusion. The languages span every major travel region: English, Spanish, French, German, Italian, Portuguese, Dutch, Swedish, Chinese, Japanese, Korean, Arabic, Hindi, Turkish, Thai, Polish, Danish, Russian, Hebrew, and Norwegian.

What we found is both simple and consequential: the words travel globally, but their meaning does not. The same terms are used everywhere, but they describe entirely different realities. A hotel in Tokyo and a hotel in Berlin can both describe themselves as "pet friendly" and deliver experiences so different they share nothing beyond the label.

This report is the first attempt to map that gap. And to show why, without a shared definition, "dog friendly" will continue to mean everything, and therefore nothing.

## SECTION 2

# The Global Language of Dog Friendly

## 2.1 The Universal Three Tier Pattern

Three tiers recur in every language examined.

At the bottom sits neutral acceptance. This is the legalistic minimum. Pets are technically permitted under conditions with no promise of experience. The phrasing mirrors lease language across every market, treating animal acceptance as a contractual permission rather than a hospitality value proposition.

In English it is *pets allowed*. In Spanish, *admiten mascotas*. In French, *animaux acceptes*. In German, *Haustiere erlaubt*. In Swedish, *husdjur tillatna*. In Italian, *animali ammessi*. In Dutch, *huisdieren toegestaan*. In Turkish, *evcil hayvan kabul edilir*. In Polish, *akceptujemy zwierzęta*. In Danish, *kæledyr tilladt*.

The pattern holds in non-Latin scripts. In Arabic, *al hayawānāt al alīfa masmūn bihā* (أهل حومسم ةفيلأل اتان اويحل). In Hindi, *pāltū jānvaron kī anumati hai* (पालतू जानवरों की अनुमति है). In Thai, *rong raem anuyāt hai nam sāt lêang khào phak* (โรงแรมอนุญาตให้นำสัตว์เลี้ยงเข้าพัก). In Russian, *prozhivanie s domashinimi zhivotnymi razreshaetsya* (проживание с домашними животными разрешается). In Hebrew, *mutar lehakhnis hayot mahmad* (דמחמ תויה סינכהל רתומ). Every language examined uses the same construction: a conditional grant of access, not a welcome.

In the middle sits marketing "pet friendly." This tier is often English borrowed, variable in substance, and used for positioning and lifestyle appeal while hiding operational inconsistency behind the label. "Pet friendly" appears as a loan phrase or calque in Spanish, French, Italian, Portuguese, Korean, Chinese, Japanese, Arabic, Hindi, Turkish, Thai, Polish, Danish, Russian, Hebrew, and Norwegian. It is the most commercially promoted tier and the least reliable.

At the top sit dog specific signals. This is where the richest dog services and clearest promises live. *Dog friendly* in English, *chien accepte* in French, *hundefreundlich* in German, *hundvanlig* in Swedish, *hondvriendelijk* in Dutch, *köpek dostu otel* in Turkish, *hundevenligt hotel* in Danish, *przyjazny psom* in Polish, *otdykh s sobakoy* (отдых с собакой) in Russian, *melonot im klavim* (מיבלכ מע תונולמ) in Hebrew, and equivalent dog specific constructions in Japanese, Korean, Thai, and across every other language in this study. These terms carry the strongest differentiation and the most operational commitment.

The gap between the middle tier and the top is the entire problem. The middle is a marketing habit. The top is an operational commitment. What sits between them is the trust deficit that defines the global dog travel experience.

## 2.2 English

English is the source language for the global terminology problem. The standard terms "dog friendly", "dogs welcome", and tiered phrases like "red carpet" are used by hotels, pubs, and tourism content to promise concrete services: beds, bowls, treats, dog menus, and off lead areas. These go beyond acceptance and into operational commitment. By contrast, "pet friendly" is the default label across chains and OTAs, rarely delivering a consistent experience.

Niche dog travel actors increasingly prefer "dog friendly" as a clearer promise, arguing that most "pet friendly" hotels in practice accept only dogs, often with strict limits. There is a visible movement in industry commentary to standardise claims and retire vague labels in favour of defined, dog specific standards. Publications and trade platforms now regularly distinguish between "pet friendly", "dog friendly", and "dog welcoming" as three distinct levels of commitment, with the latter implying operational investment rather than mere acceptance.

The push toward standardisation is accelerating. Industry voices from hotel management journals to independent hospitality consultants are converging on the same conclusion: the phrase "pet friendly" has become so diluted that it no longer communicates anything useful to the guest. The question is no longer whether the label needs to be replaced, but who will define its replacement. This is the context in which certification bodies and published standards are emerging as the market's answer to decades of self reporting.

## 2.3 Spanish

The Spanish language market reveals how legalistic baseline phrasing shapes the guest experience. Common terms include *hotel que admite perros* and *casas rurales que admiten perros*. The neutral forms treat animal acceptance as a contractual permission rather than a hospitality value proposition, mirroring lease language. English borrowed *hotel pet friendly* is layered on top as a trend label, especially in lifestyle features and B2B advice aimed at properties wanting to project a modern image.

Typical real world copy reveals the gap: supplements per night, weight limits of ten kilograms, exclusion of breeds deemed dangerous without muzzles. The gap between what hotels market and what they deliver is the same structural failure documented in every market, expressed through the specific formality of Spanish legal language.

Spain's Law 7/2023 (Ley de Bienestar Animal) has introduced a significant new dimension. The legislation legally recognises animals as sentient beings, requires owners to carry civil liability insurance and complete a verified training course, mandates visible signage for establishments that do not allow animals, and imposes fines reaching EUR 200,000 for non compliance. This transforms the landscape. Hotels that market themselves as *pet friendly* while imposing exclusionary conditions now face legal scrutiny in a regulatory environment that treats animal welfare as a civil right rather than a commercial courtesy. Spain is the clearest example of where the gap between marketing language and operational reality is becoming a legal liability.

## 2.4 French

France maintains high cultural tolerance for dogs, supported by the QUALIDOG label which awards one to four *truffes* (truffles) for dog friendly quality. What distinguishes France is the detail in written conditions. A typical policy specifies maximum weight, supplement per day, vaccination requirements, and leash rules. This level of specificity reflects France's regulatory tradition.

Dog specific language (*chien accepte, sejour dog friendly*) sits alongside English hybrids, and dedicated platforms like EmmeneTonChien have built entire ecosystems around dog specific curation. QUALIDOG formalises dog friendly as a certifiable quality level versus simple acceptance, making France one of the few markets where a domestic label already attempts to distinguish between tolerance and welcome.

The QUALIDOG tiering system is worth examining in detail because it illustrates both the potential and the limitations of voluntary multi attribute certification. One truffle signifies basic acceptance: the property allows dogs, discloses its conditions, and provides minimal amenities. Two truffles require additional provisions such as designated outdoor space and water bowls in common areas. Three truffles demand dedicated facilities and staff awareness. Four truffles, the highest level, require a comprehensive dog oriented hospitality environment including dedicated parks, daycare services, and trained staff. The system proves that the market recognises the need for granular differentiation. But because it measures quality on a spectrum rather than enforcing a binary floor, it does not solve the fundamental problem: a one truffle property and a four truffle property both carry the same label. The guest still has to investigate what the truffle count means.

## 2.5 German

The DACH region (Germany, Austria, Switzerland) has the most mature dog specific travel ecosystem in Europe. Dog oriented terms like *hundefreundlich* (dog friendly), *Hundehotel* (dog hotel), and *Urlaub mit Hund* (holiday with dog) are not niche marketing phrases but established product categories. Specialised platforms and annual awards consistently use *hundefreundlich* for dog only offerings, creating an infrastructure layer that other European markets have not replicated.

Chains and OTAs default to *Haustierfreundlich* (pet friendly) for filters and landing pages, but dog specific editorial and search behaviour gravitates to *hundefreundlich* because dogs are the overwhelming majority of travelling pets. The DACH region demonstrates what happens when a market evolves beyond generic "pet friendly" towards dog specific infrastructure. It provides the clearest evidence that this evolution is both commercially viable and consumer driven.

The hundehotel.info Award programme illustrates the depth of the German speaking market's commitment to dog specific differentiation. The annual awards evaluate properties across detailed criteria including dedicated dog amenities, staff training, outdoor infrastructure, and

guest satisfaction from dog owning travellers. Winners are promoted through the platform's network and carry the designation as a verified quality signal. This is not a marketing exercise. It is an industry mechanism that reinforces the commercial value of dog specific positioning and creates competitive pressure for properties to move beyond generic pet acceptance. The award system functions as a de facto quality tier within the DACH market, filling the space that a formal certification standard would occupy.

## 2.6 Italian

Italy's linguistic landscape reveals a tension between legalistic formality and lifestyle warmth. Italian copy tends to anthropomorphise pets more than any other European market, using phrases like *amici a quattro zampe* (four legged friends) and framing pet friendliness as part of *la dolce vita*. But the operational reality behind this warmth tells a different story: small and medium dogs only, supplements of twenty euros per day, no access to the breakfast room or the spa.

The gap between emotional marketing language and restrictive operational policy is the Italian expression of the global Technical Yes problem. Specialist sites like Dogwelcome attempt to distinguish truly welcoming places from minimally tolerant ones, but the mainstream label remains unreliable.

The Dogwelcome platform deserves specific attention because it represents one of Italy's most developed attempts to create transparency in the dog travel market. The platform curates properties that accept dogs and publishes their conditions in structured, comparable formats, allowing travellers to see weight limits, access restrictions, and fees before booking rather than discovering them on arrival. Dogwelcome's editorial approach explicitly distinguishes between *animali ammessi* (animals admitted) and genuinely dog welcoming environments, mirroring in Italian the same semantic line that runs through every language in this report. The platform's existence confirms that Italian dog travellers experience the same trust deficit as their counterparts elsewhere. The market demand for verified, structured information is present. What is missing is a standard that sits above the platform layer and defines the floor.

## 2.7 Portuguese

The Portuguese market splits into two distinct trajectories. Brazil has fully absorbed English "pet friendly" into its hospitality vocabulary, framing it as a major growth trend with substantial B2B content explaining how to monetise the segment. Portugal is more conservative, relying on *hotel que aceita animais de estimacao* with "pet friendly" appearing selectively in niche directories.

The operational reality in both markets is similar: weight limits of five kilograms, single animal caps, and exclusion from pools and restaurants. Brazil's commercial enthusiasm for the pet friendly label creates a paradox: the market most aggressively marketing pet friendliness as a

revenue strategy is also one where the label masks the most restrictive policies.

Brazil's scale demands separate consideration. The country is home to over 168 million registered pets, trailing only China and the United States. The Brazilian pet industry is valued at over \$9 billion annually and the pet food segment alone is projected to reach \$14 billion by late 2026. E commerce dominates, with 40.6% of online revenue flowing through pet shops, signalling a highly digitised consumer base that expects transparent, searchable, bookable travel experiences. This combination of massive pet population, aggressive digital adoption, and commercial enthusiasm for the "pet friendly" label makes Brazil one of the highest potential markets for standardisation. The gap between marketing ambition and operational definition is wider here than almost anywhere else, and the economic incentive to close it is correspondingly large.

## 2.8 Dutch

Dutch communication around dog travel is characteristically practical and rule focused. Hotels specify allowed areas (lobby, bar, terrace) and explicitly exclude restaurant or wellness, with phrasing like *maximaal 1 hond toegestaan* (maximum one dog allowed). The Dutch approach mirrors the broader cultural preference for transparency: conditions are stated upfront, surcharges are disclosed clearly, and the gap between promise and delivery tends to be smaller than in markets where warmer marketing language creates higher expectations.

Dog specific vocabulary is well established. *Hondvriendelijk* (dog friendly) functions as a distinct category from the generic *huisdiervriendelijk* (pet friendly), and Dutch booking platforms and directories use the distinction in their filtering and curation. The language itself does more work than in many neighbouring markets, where the English loan phrase "pet friendly" has crowded out native precision.

The Netherlands is arguably the European market most naturally aligned with a transparency driven standard. The cultural disposition toward clarity, the existing linguistic precision, and the regulatory environment that favours disclosed conditions over aspirational marketing all create fertile ground. Dutch travellers already expect to know exactly what a hotel's dog policy entails before booking. The infrastructure for structured, honest disclosure exists. What is missing is the external validation that converts disclosed policy into verified commitment.

## 2.9 Swedish

Sweden foregrounds dog friendliness as a lifestyle attribute. The terms *hundvanligt hotell* (dog friendly hotel) and *hundvanliga hotell* (dog friendly hotels) are mainstream search terms, not niche vocabulary. Unlike markets where English "pet friendly" has been imported as a trend label, Sweden relies on its own language. Dog oriented hotels promote *hundvanliga paket* (dog friendly packages) with goodie bags, bowls, and tips on nearby walks.

Many mainstream brands actively support dog travel with dedicated programme pages. Best Western Sweden operates a structured dog friendly programme across its Swedish portfolio, with participating properties listed on dedicated pages, standardised amenities packages, and consistent pricing for dog supplements. This makes Sweden one of the few markets where a major international chain has localised its dog travel offering into a coherent, branded programme rather than leaving it to individual property discretion.

The combination of strong native terminology, mainstream brand participation, and consumer expectation creates a market where dog friendliness is a standard commercial proposition rather than a niche play. Sweden's challenge is not awareness or demand. It is that the market's maturity has outrun its quality infrastructure. Properties of vastly different operational commitment all occupy the same *hundvanligt* label. The signal has become noisy precisely because the market has grown.

## 2.10 Chinese

The Chinese market is structurally different from every European market in this report. No single "dog friendly" adjective exists in either Simplified or Traditional Chinese. Hotels use pet level language, rendered as *chongwu youhao* (宠物友好, pet friendly) in Mandarin, and then specify in detailed rules that only cats and dogs are allowed. Mainland China frames the concept in trade press as a new market lane, with emphasis on productisation and regulation of pet services. Taiwan uses *chongwu youshan* (寵物友善, pet friendly) through dedicated platforms, with dog oriented descriptions emphasising large lawns and no pet cleaning fees.

What distinguishes the Chinese market is the weight placed on formal rule sets. Contracts and covenants are lengthy by global standards, underlining the cultural importance of maintaining order and preventing complaints from non pet guests. The mainland market is earlier in its development cycle than Europe or North America, which creates a significant opportunity for whoever defines the standard terminology first.

The development cycle timing is strategically significant. In mature markets like the DACH region or Sweden, legacy labels are already entrenched and displacing them requires overcoming years of consumer habit and industry inertia. In China, the vocabulary is still forming. The trade press discussions about productisation, regulation, and service standardisation indicate a market that is actively searching for structure rather than defending existing conventions. A defined standard introduced at this stage of the cycle would not need to compete with established labels. It would fill a vacuum. This is the window, and it is closing as domestic platforms and hotel groups begin to establish their own informal conventions.

## 2.11 Japanese

Japan's approach to dog travel language is the most precisely tiered of any market in this report. The baseline acceptance terms, rendered as *petto ka* (ペット可, pets OK), function identically to English "pets allowed", signifying minimal tolerance with conditions attached. But when accommodation is clearly dog only and higher touch, the language shifts entirely to *aiken to tomareru yado* (愛犬と泊まれる宿, a place where you can stay with your beloved dog), or the affectionate *wan chan to tomareru hoteru* (ワンちゃんと泊まれるホテル, a hotel where you can stay with your doggy). Many curated sites build their entire identity around dog specific resort and hot spring inn experiences.

What distinguishes the Japanese market is the weight placed on etiquette and rules as infrastructure. Booking pages feature detailed conditions covering species, size, number per room, vaccination requirements, and surcharges. This rule density is not a barrier to inclusion. It is the mechanism by which inclusion is delivered in a culture that values shared space harmony.

The hot spring inn (*onsen ryokan*, 温泉旅館) dog culture deserves particular attention because it represents a hospitality model with no direct Western equivalent. Traditional *ryokan* are intimate, multi generational properties where bathing, dining, and communal spaces follow elaborate protocols. The emergence of dog friendly *onsen ryokan* required the industry to reconcile centuries of etiquette with modern pet travel demand. The result is a category of properties that provide dedicated dog bathing areas, private outdoor hot spring pools where dogs can accompany their owners, and carefully scheduled access to communal spaces. This is not "pet friendly" as a bolt on. It is a full rethinking of how a dog fits into a hospitality experience built on shared ritual. The precision of the Japanese approach demonstrates that inclusion and operational rigour are not opposing forces. They are the same force.

## 2.12 Korean

South Korea's pet travel language reflects the broader *Petfam* (펫팜) cultural shift. Dog specific terms coexist with the naturalised English loan *pet peullendeuli* (펫프렌들리, pet friendly), which has been fully absorbed into Korean hospitality marketing for packages and room types. What makes the Korean market distinctive is the emphasis on curated packages and social media ready experiences. The packaging of amenities into aspirational moments is more developed in Korea than in any other market examined.

But behind this lifestyle marketing, the same operational restrictions apply: weight limits commonly set at ten kilograms, maximum dogs per room, pet only floors, no access to restaurants or pools, and surcharges ranging across a wide band. The gap between the aspirational brand identity and the restrictive operational reality is the Korean version of the global Technical Yes.

The economic data behind the Petfam shift is substantial. Average monthly pet spending rose to approximately KRW 194,000 (\$142) by late 2024, with premium households exceeding KRW 300,000. Pet friendly hotel bookings are surging at 30% year on year growth. The *Pet cance* (Pet + Vacance) trend has become a primary growth driver for the Korean leisure hospitality sector, with six star hotels competing through dog wine, pet specific mattresses, and curated Instagram ready packages. This is not a niche segment. It is a mainstream demographic transformation where companion animals are effectively replacing children in urban households, and the hospitality industry is racing to capture the spending that follows. The gap between the speed of market growth and the absence of standardised quality verification creates the same risk seen in every other fast growing market: the label inflates faster than the substance behind it.

## 2.13 Arabic

The Arabic language market follows the universal three tier pattern with a distinctive cultural overlay. At the bottom sits legalistic acceptance: *al hayawānāt al alīfa masmū* *bihā* (اهب حومسم ةفيلأل تاناويحل) (pets are allowed). In the middle, the marketing tier borrows directly from English, with *fanādiq* *adīqa lil hayawānāt al alīfa* (ةقيدص قدانف) (pet friendly hotels) appearing alongside the English phrase "pet friendly" used unchanged in Latin script on Arabic language booking pages. At the top, dog specific language emerges as *fanādiq tasma* *bi l kilāb* (بالكلاب حمست قدانف) (hotels that allow dogs), though this level of specificity is rare in public facing Arabic hospitality copy.

What makes the Arabic market distinctive is the deliberate avoidance of dog specific language in marketing materials. Hotels overwhelmingly default to *al hayawānāt al alīfa* (pets) rather than naming dogs explicitly. This reflects Islamic cultural sensitivities around dogs, where the animal occupies a complex theological and social position that varies significantly across the Arabic speaking world. In the Gulf states, particularly the UAE, luxury hotels have navigated this by using warm, inclusive Arabic copy while maintaining strict operational boundaries: 25 kilogram weight limits, AED 300 nightly fees, and restriction of dogs to outdoor zones and designated areas.

The Gulf luxury segment is the commercial centre of Arabic language dog travel. Properties like the Marriott Palm Jumeirah and Kimpton in Dubai market dog acceptance prominently, particularly to Western expatriates and tourists who represent the primary demand base. Abu Dhabi's 2025 regulations now formally allow pets in tourist facilities, creating a regulatory framework where previously only informal tolerance existed. But there is a sharp cultural split across the broader Arabic speaking world. While the UAE is actively opening up, markets like Morocco and Egypt still largely exclude dogs from hospitality settings, both culturally and operationally. The Arabic language dog travel market is emerging and high value, but it is concentrated almost entirely in the Gulf, where wealth, expatriate demand, and regulatory modernisation converge.

## 2.14 Hindi

The Hindi language discovery layer for dog travel is growing rapidly but remains structurally shallow. The common search phrase *kyā pālītū jānvaron kī anumati hai* (क्या पालतू जानवरों की अनुमति है, are pets allowed) reflects the baseline question that Indian travellers must still ask. Marketing language uses *pālītū jānvaron ke anukūl hotel* (पालतू जानवरों के अनुकूल होटल, pet friendly hotel), which appears prominently on directory platforms like Justdial. Dog specific terminology is almost entirely English borrowed: *dog friendly hotel* rendered in Devanagari as *डॉग फ्रेंडली होटल*. The three tier pattern exists, but the top tier is thinner than in any European or East Asian market.

The operational reality behind the Hindi language listings reveals the gap at its widest. Cleaning fees of INR 2,500 per day, weight limits of approximately 50 pounds, mandatory vaccination certificates, and strict leashing requirements are standard. Hindi language discovery layers on platforms like Justdial and NativePlanet normalise the concept and make properties searchable, but the binding rules, detailed restrictions, and cancellation penalties are almost always buried in English language PDFs that the Hindi language marketing layer does not surface. The guest discovers the real policy only after committing.

India's pet travel market is emerging and overwhelmingly urban. Roughly 500 pet friendly hotels are listed nationally against an enormous total hotel stock, concentrated in Mumbai, Delhi, Bangalore, and Goa. The country's street dog versus pet dog divide shapes risk perception at the property level in ways that have no equivalent in Western markets. Hotel operators must manage a guest expectation landscape where "dog" carries fundamentally different connotations depending on whether the context is a vaccinated Labrador or an unvaccinated stray at the hotel entrance. This distinction is invisible to the "pet friendly" label but central to the operational reality. India's market potential is significant, with pet travel services projected to reach \$154.6 million by 2030, but the infrastructure, both linguistic and operational, is still being built.

## 2.15 Turkish

Turkish follows the three tier pattern with clear native terminology. At the bottom, *evcil hayvan kabul edilir* (pets accepted) signals legalistic minimum. In the middle, *evcil hayvan dostu otel* (pet friendly hotel) operates as the marketing standard, with English "pet friendly" co existing on bilingual listings. At the top, *köpek dostu otel* (dog friendly hotel) carries the strongest signal, explicitly naming dogs rather than the generic "pet." The linguistic distinction between *evcil hayvan* (pet) and *köpek* (dog) in Turkish hospitality copy maps precisely onto the universal pattern documented across every other language in this study.

Real world Turkish hotel policies reveal the familiar gap. Barut Hotels enforces an 8 kilogram weight limit with a fee of EUR 25 per day. Akra V in Antalya markets itself using both Turkish and English with the hybrid formulation "Dog Friendly ve Cat Friendly odalar" (rooms), blending languages within a single phrase. The dedicated portal HayvanseverOtel.com

(animal lover hotels) aggregates dog friendly properties, functioning as a Turkish equivalent of the specialist directories found in France, Germany, and Sweden.

What distinguishes the Turkish market is its context. Only approximately 5% of Turkish households own dogs, placing Turkey at the low end of European per capita dog ownership. The 2024 stray dog law, which mandates the capture of an estimated 4 million stray dogs against only 110,000 available shelter spots, has created a national debate about the relationship between Turkish society and dogs that extends well beyond hospitality. In this environment, dog friendly hotels are a premium differentiator, not a baseline expectation. Properties that commit to genuine dog friendliness are signalling a cultural position as much as a commercial one. The market is niche but growing, concentrated in Istanbul and the Aegean and Mediterranean coastal resorts, and the properties that lead will define the category for the Turkish market.

## 2.16 Thai

Thai language dog travel terminology operates across three tiers with distinctive characteristics. The baseline acceptance phrase *rong raem anuyāt hai nam sāt lêang khôo phak* (โรงแรมอนุญาตให้นำสัตว์เลี้ยงเข้าพัก, hotel allows pets to stay) is formal and permission oriented. The marketing tier uses *rong raem thī pen mit kap sāt lêang* (โรงแรมที่เป็นมิตรกับสัตว์เลี้ยง, pet friendly hotel), and English "Pet Friendly" is frequently kept in Latin script even within otherwise fully Thai copy. At the dog specific top, casual terms like *măa phak dāi* (หมาพักได้, dogs can stay) and the affectionate *phêuan rak sīi khăa* (เพื่อนรักสี่ขา, four legged friend) carry warmth and specificity that the generic tier lacks.

The operational range within the Thai market is unusually wide. Thames Valley Khao Yai enforces a 10 kilogram weight limit with fees of 1,000 to 1,800 THB per night. At the other end, Kimpton Maa Lai Bangkok operates with no breed, weight, or size restrictions, representing one of the most inclusive major hotel dog policies in Southeast Asia. This range illustrates the core problem: both properties can describe themselves as "pet friendly" while delivering fundamentally different experiences. Bangkok's 2026 municipal ordinance, which limits pets per household by property size, adds a regulatory dimension that will increasingly shape how hotels frame their policies.

Thai design and hospitality professionals are beginning to articulate the distinction between "Pet Friendly" and "Pet Allowed" as separate operational categories, not just semantic variations. This professional discourse, emerging in design studios and hospitality consultancies, suggests the market is moving from adoption to differentiation. Thailand's trajectory is from emerging to mainstream, driven by urban affluence in Bangkok, the resort economy in Khao Yai and the islands, and an expatriate and digital nomad population that treats dog travel as non negotiable.

## 2.17 Polish

Polish hospitality language for dog travel is richly developed, with native Polish terms dominating over English imports to a degree unusual in European markets. The baseline is *akceptujemy zwierzęta* (we accept animals). The marketing tier uses *hotel przyjazny zwierzętom* (pet friendly hotel). At the dog specific top, *hotel przyjazny psom* (dog friendly hotel) and the warm *pieski mile widziane* (dogs are welcome) carry explicit commitment. The semantic line between *akceptuje psy* (accepts dogs) and *przyjazny psom* (friendly to dogs) is sharp and well understood by Polish travellers, mirroring the acceptance versus welcome distinction found in every language in this report.

Poland's per capita dog ownership stands at 22.9%, the highest in Europe, representing approximately 8.4 million dogs. This is not a niche demographic. It is a mainstream consumer segment with substantial purchasing power, and the Polish hospitality market reflects this. Hundreds of properties appear on OTAs under dog friendly filters, with standard fees ranging from 30 to 80 PLN per night for mainstream properties and 100 to 150 PLN for luxury. The dedicated directory *Piesnaurlopie.pl* (dogs on holiday) aggregates dog friendly accommodation across Poland, functioning as a specialist portal comparable to *EmmeneTonChien* in France or *HundvanligaHotell.se* in Sweden.

Hotel policies in practice are detailed and enforcement oriented. The Art Hotel Wrocław's regulations require advance notice of a dog's presence, enforce breed restrictions in line with national dangerous breeds legislation, and impose penalties for guests who conceal their dogs during booking. These are not unusual conditions. They are standard Polish hospitality practice, reflecting a market where dog acceptance is widespread but structured within a framework of explicit rules and documented compliance. The gap between *akceptuje psy* and *przyjazny psom* is where the Polish market's quality problem lives: many properties accept dogs under conditions so restrictive that the experience bears no resemblance to what "friendly" implies.

## 2.18 Danish

Danish dog travel terminology follows the Scandinavian pattern with strong native language preference. The baseline *kæledyr tilladt* (pets allowed) signals permission. The marketing tier uses *kæledyrsvenligt hotel* (pet friendly hotel). At the dog specific top, *hundevenligt hotel* (dog friendly hotel) and the inviting *tag hunden med* (bring the dog along) carry operational commitment. Danish phrases dominate over English, and the specificity of the language, particularly the distinction between *kæledyr* (pet) and *hund* (dog), is well established in Danish consumer vocabulary.

Copenhagen's hotel market provides the clearest evidence of the operational gap. The 71 Nyhavn Hotel permits one dog per room for a 200 DKK fee, welcomes dogs in the bar but excludes them from the breakfast restaurant, and designates specific floors for dog owning guests. Copenhagen Island and Nimb operate similarly structured policies.

Danhostel hostels, the budget and family segment, have their own dog rules adapted to shared dormitory environments. Momondo.dk publishes dedicated dog friendly hotel guides, confirming that the segment is mainstream enough to warrant editorial investment from a major travel comparison platform.

Denmark presents a paradox. The country has a strong reputation as dog friendly, with high cultural acceptance and a mature hospitality infrastructure that accommodates dogs as a matter of course. But Denmark's Act on Dogs bans 13 breeds entirely, with additional municipalities imposing local restrictions. This creates one of the most restrictive breed environments in Europe, sitting in tension with the otherwise welcoming landscape. A property can be genuinely *hundevenlig* for 90% of dog breeds while being legally prohibited from accepting the remaining 10%. The Danish market illustrates that dog friendliness is not just about operational willingness but about regulatory context, and that the label "dog friendly" cannot be interpreted without understanding the legal framework in which it operates.

## 2.19 Russian

Russian hospitality language for dog travel is sparse and permission oriented, reflecting a market where dog acceptance in hotels remains the exception. The baseline phrasing *prozhivanie s domashnimi zhivotnymi razreshaetsya* (проживание с домашними животными разрешается, accommodation with pets is permitted) is formal and legalistic. The marketing tier borrows English directly: *pet friendly otel'* (pet friendly отель) appears with Russian grammatical endings applied to the English loan phrase. At the dog specific level, *otdykh s sobakoy* (отдых с собакой, holiday with dog) is used in editorial and search contexts but rarely in hotel marketing copy itself.

Less than 2% of Russian hotels identify as pet friendly, making this one of the most restrictive major travel markets in the world. Hotel Rossiya charges 1,000 RUB per day with a 5,000 RUB deposit and requires a veterinary passport. Grand Hotel Moika 22 in St Petersburg imposes an 8 kilogram weight limit, 2,000 RUB per night, and a 10,000 RUB deep cleaning fee on checkout. Common exclusions of "fighting breeds" are stated without reference to any standardised breed list, leaving the definition to individual property discretion.

The language of Russian hotel dog policies is dominated by deposits, fines, and exclusions rather than welcome. Where Western European markets wrap restrictions in warm language, Russian properties tend to state conditions as blunt transactional terms. The portal Pet Yes (Пет Да) aggregates pet friendly options across Russia but the total inventory remains thin. This is a niche market, concentrated in Moscow and St Petersburg, with emerging demand in resort areas like Sochi and Kaliningrad. The opportunity is real but structurally early. The market is waiting for a demand signal strong enough to shift hotel operators from reluctant tolerance to active hospitality.

## 2.20 Hebrew

Hebrew language dog travel terminology is unusually dog explicit for a language where other markets default to generic "pet" framing. The baseline uses the binary *mutar/asur lehakhnis hayot mahmad* (דמחמ תויח סינכהל רוסא / רתומ, permitted/forbidden to bring pets). The marketing tier applies *melonot yedidutiyim lehayot mahmad* (מייטודידי תונולמ, דמחמ תויחל, pet friendly hotels). But the dog specific tier is remarkably direct: *melonot im klavim* (מלונות עם תונולמ, hotels with dogs) and the expressive *klavim mitkablīm be ahava* (הבהאב מילבקתם מיבלכ, dogs received with love). This willingness to name dogs specifically and frame their presence in emotional terms distinguishes Hebrew from Arabic and positions Israeli hospitality marketing closer to the Scandinavian and German patterns than to its geographic neighbours.

Tel Aviv is the centre of gravity. The city has approximately one dog for every 17 residents, over 70 dedicated dog parks, and designated dog beaches that are a core part of the city's identity. Atlas Hotels and Dan Hotels both operate explicit dog policies. Dan Hotels charge 200 NIS per night and restrict acceptance to small and medium non dangerous dogs. The *Zimmer* (country lodge) segment, popular for weekend and holiday travel, features dedicated pet categories in its directories and review platforms, extending dog travel beyond the urban core into rural and resort areas.

The Israeli market splits between Tel Aviv, where dog friendliness is mainstream, culturally celebrated, and commercially competitive, and resort areas like Eilat, where policies are more conservative and dog acceptance is less embedded in the hospitality culture. Hebrew marketing's willingness to use dog specific language rather than hiding behind the generic *hayot mahmad* (pets) creates a more transparent consumer experience than in many other markets. The information asymmetry that plagues the "pet friendly" label elsewhere is partially mitigated by the directness of Hebrew commercial language, though the operational gap between what is marketed and what is delivered still exists.

## 2.21 Norwegian

Norway's dog travel language is distinctly dog centric. While the neutral tier uses *kjæledyr tillatt* (pets allowed) in facilities lists and chain overviews, the marketing and editorial layers overwhelmingly talk about *hund* (dog) rather than pets generically. The key marketing phrase is *hundevennlig hotell* (dog friendly hotel), used by chains, portals, and blogs alike. Best Western Norway operates a dedicated section titled *Hundevennlige hoteller* with standardised amenities and pricing. Thon Hotels, Scandic, and Strawberry (formerly Nordic Choice) all publish Norwegian language dog policies with clear surcharges, typically 200 to 400 NOK per stay, and specific room allocations. The warmest framing uses phrases like *ta med hund på hotell* (bring the dog to the hotel) and *firbeint venn* (four legged friend), shifting from mere permission to genuine welcome.

What distinguishes Norway from its Scandinavian neighbours is the depth of chain infrastructure behind the language. Thon Hotels lists specific properties where *kjæledyr er tillatt* and charges a standard 400 NOK per stay. Scandic allows dogs at selected hotels for 200 NOK with room category restrictions. Strawberry, which describes itself as a company that "loves dogs," offers pet rooms across its Comfort, Quality, and Clarion brands for 250 to 300 NOK per stay, with dedicated pet rooms that must be booked directly rather than through OTAs. Havila Hotels publishes detailed terms in both Bokmål and Nynorsk: maximum two dogs per room, 300 NOK per dog for up to seven nights, then 100 NOK per extra night, with service dogs exempt.

The market is well developed and approaching mainstream. Editorial guides list dozens of dog friendly hotels from budget camping cabins to high end spa and fjord resorts, with pricing ranging from 639 to over 2,200 NOK per night. Dogs are typically allowed in rooms and some public areas like lobbies, but excluded from breakfast restaurants, swimming pools, and spas. Norway's strong outdoor culture, where dogs accompany owners on hikes, cabin trips, and road trips, creates a natural demand base that hotels are increasingly structured to serve. There is typically less of a language to reality gap than in newer markets: Norwegian chains openly frame their offering as a limited number of dog rooms with clear surcharges and restrictions, rather than promising vague "pet friendliness" and then imposing hidden constraints. The signal is honest, even when the access is restricted.

## SECTION 3

# Regional Markets

The language analysis in Section 2 reveals a universal structural pattern. But language does not exist in isolation. It operates within regulatory frameworks, cultural norms, economic incentives, and competitive dynamics that vary significantly by region. The same label failure manifests differently depending on the market it occurs in: as a legal risk in Spain, as a quality tiering problem in France, as a demographic transformation in South Korea, and as a mature infrastructure gap in the German speaking world.

What follows is a survey of regional markets, each illustrating a distinct dimension of the global problem. The common thread across all of them is the same gap identified in the language research: the distance between what hotels market and what they deliver remains structurally unresolved. The regional differences are in how that gap is expressed, how far the market has evolved, and how urgently the correction is needed.

## 3.1 Spain: The Legislative Sentinel

Spain's Law 7/2023 (Ley de Bienestar Animal) represents a historic turning point, legally recognising animals as sentient beings. Owners must maintain civil liability insurance and complete a verified training course. Establishments must display visible signage if they do not allow animals. Fines for non compliance reach EUR 200,000.

This legislation formalises the dog's status in society, creating a regulatory environment where vague "pet friendly" claims will soon face legal scrutiny. Spain's legalistic baseline phrasing already mirrors lease language. The new law adds teeth. The gap between what hotels market and what they deliver is becoming a legal liability, not just a commercial one.

## 3.2 France: Quality Tiering and QUALIDOG

France has pioneered multi attribute certification through the QUALIDOG label. While one truffle signifies basic acceptance, four truffles require dedicated facilities including dog parks and daycare services. France's regulatory tradition means policies are detailed in writing: supplement per night, maximum weight, restricted breeds, vaccination requirements.

The QUALIDOG system demonstrates that the market recognises the need for differentiation beyond the generic "pet friendly" label. A hotel with one truffle and a hotel with four truffles both pass the label. But they deliver fundamentally different experiences. What the market still lacks is a binary floor: a single verifiable standard that separates genuine dog friendliness from marketing language.

### 3.3 South Korea: The Petfam Demographic Shift

South Korea is witnessing an unprecedented shift where companion animals are effectively replacing children in urban households. Average monthly pet spending rose to approximately KRW 194,000 (\$142) by late 2024, with premium households exceeding KRW 300,000. Pet friendly hotel bookings are surging 30% year on year.

Luxury competition is fierce. Six star hotels compete via dog wine, pet specific mattresses, and curated Instagram ready experiences. The *Pet cance* (Pet + Vacance) trend is a primary growth driver. English "pet friendly" operates as a lifestyle signifier in this market, while native terminology handles the functional booking layer.

### 3.4 United Kingdom and the Paw Pound

Northern Ireland has the highest rate of dog ownership in the UK, making the Paw Pound the primary market demographic. The DINKWAD demographic (Dual Income, No Kids, With a Dog) controls significant spending power and prioritises their dog's inclusion over room price. Despite market maturity, transport friction through inconsistent rules on buses and public transport remains a major barrier to realising full economic potential.

The UK is the market where the English language distinction between "pets allowed", "pet friendly", and "dog friendly" is most clearly articulated. Specialist content is increasingly pushing for standardisation.

### 3.5 Brazil: The Pet Powerhouse

Brazil is home to over 168 million registered pets, trailing only China and the United States. The pet food industry is expected to reach \$14 billion by late 2026. Brazil's e commerce dominance, with 40.6% of online revenue from pet shops, signals a highly digitised consumer base that expects transparent online booking for travel.

"Pet friendly" is deeply naturalised in Brazilian hospitality discourse and framed as a mainstream revenue strategy. The gap between this commercial enthusiasm and the lack of standardised verification is the defining contradiction of the Brazilian market.

### 3.6 The DACH Region: Mature Dog Ecosystems

The German speaking markets have the most mature dog only travel ecosystems in Europe. Dedicated Hundehotels, annual awards, and dog centric chains push *hundefreundlich* as a strong, specific signal. *Haustierfreundlich* remains a softer, less predictable promise. The DACH region demonstrates what happens when a market evolves beyond generic "pet friendly" towards dog specific infrastructure, and it provides the clearest evidence that this evolution is both commercially viable and consumer driven.

The maturity of the DACH ecosystem creates a different kind of problem. Because the infrastructure is advanced and the terminology is precise, the gap between the best and worst performers is wider than in markets where dog travel is still emerging. A dedicated Hundehotel in the Austrian Alps with dog spas, hiking programmes, and breed specific room assignments occupies the same search results as a chain hotel in Munich that ticks the *Haustierfreundlich* filter but offers nothing beyond a plastic bowl on request. The language has evolved, but the verification has not.

### 3.7 Japan: Etiquette as Infrastructure

Japanese materials carefully differentiate baseline acceptance from premium dog centric experiences. Booking pages feature detailed conditions covering species, size, number per room, vaccination requirements, and surcharges. This rule density is not bureaucratic friction. It is the mechanism by which inclusion is delivered in a culture that values shared space harmony. The emphasis on published, non discretionary policy aligns naturally with the Japanese cultural expectation that rules should be clear, written, and consistently applied.

The emergence of dog friendly *onsen ryokan* illustrates the depth of Japan's approach. Traditional hot spring inns are intimate, multi generational properties where bathing, dining, and communal spaces follow elaborate protocols. Reconciling centuries of etiquette with modern pet travel demand required a complete rethinking of how a dog fits into a hospitality experience built on shared ritual. The result is a category of properties with dedicated dog bathing areas, private outdoor hot spring pools where dogs can accompany their owners, and carefully scheduled access to communal spaces. No other market has produced an equivalent.

### 3.8 China: The New Market Lane

Chinese trade press frames pet friendly hotels as a new market lane, with emphasis on productisation and regulation of pet services. Contracts and rule sets are lengthy, underlining the importance of maintaining order and preventing complaints from non pet guests.

The mainland market is earlier in its development cycle than Europe or North America, which means the opportunity to define the standard terminology before legacy labels entrench themselves is significantly larger. This is the window.

### 3.9 UAE: Zoned Inclusivity

The UAE is pioneering what might be called zoned inclusivity: a model where pet acceptance is formally permitted within defined regulatory boundaries rather than left to individual property discretion. Abu Dhabi's Decision 23/2025 formally allows pets in tourist facilities, backed by mandatory pet registration through the TAMM portal and supported by a regulatory framework that treats pet acceptance as a licensed activity rather than an informal courtesy. This is the most structured approach to pet travel regulation in the Middle East.

Dubai and Abu Dhabi's luxury hotel sector is the commercial engine. Properties like Marriott Palm Jumeirah and Kimpton market dog acceptance to the expatriate and international tourist base that generates the overwhelming majority of demand. The operational model is consistent: outdoor zones, weight limits, nightly fees, and restricted common area access. What distinguishes the UAE from other Gulf markets is the regulatory intentionality. Authorities are not merely tolerating hotels that accept dogs. They are building the administrative infrastructure, registration systems and facility licensing, that will define how pet travel operates at scale. The UAE's approach is a template for how emerging markets can formalise dog acceptance without leaving the definition to individual hotel marketing departments.

### 3.10 Turkey: The Stray Crisis and Tourism Brand Risk

Turkey's relationship with dogs is shaped by a crisis that has no equivalent in Western Europe. An estimated 4 million stray dogs roam Turkish streets. The 2024 stray dog law mandates their capture, but only approximately 110,000 shelter spots exist. International animal welfare organisations have criticised the legislation, and the issue has become a reputational concern that intersects with Turkey's tourism brand.

For dog friendly hotels, this context creates a complex operating environment. Properties that market dog friendliness are positioning themselves against a national backdrop where the public relationship with dogs is contested and politically charged. The niche of hotels that genuinely commit to dog friendly hospitality, concentrated in Istanbul and along the Aegean and Mediterranean coasts, is small but carries outsized signalling value. In a market where the broader debate is about whether dogs belong in public space at all, a hotel that welcomes them is making a statement that goes beyond commercial positioning.

### 3.11 India: The Emerging Market

India's pet travel market is in its earliest stage of development among the major economies examined in this report. Approximately 500 pet friendly hotels are listed nationally against a total hotel stock in the hundreds of thousands. The market is overwhelmingly urban, concentrated in Mumbai, Delhi, Bangalore, and Goa, with resort areas in Rajasthan and Kerala beginning to develop pet friendly offerings.

The economic trajectory is significant. India's pet travel services market is projected to reach \$154.6 million by 2030, driven by rising urban incomes, declining household sizes, and a cultural shift in which pet dogs are increasingly treated as family members in metropolitan households. The gap between this demand growth and the current supply of verified, genuinely dog friendly properties is the widest of any market in this study. The infrastructure, both physical and linguistic, is being built simultaneously, which creates an unusual opportunity for standardisation to enter at the ground floor rather than retrofitting an established market.

### 3.12 Israel: The World's Most Dog Friendly City

Tel Aviv's claim to being the world's most dog friendly city is backed by numbers. One dog per 17 residents, over 70 dedicated dog parks, designated dog beaches, and a cultural attitude toward dogs that is inseparable from the city's identity. Dog ownership in Tel Aviv is not a lifestyle choice that requires accommodation. It is a baseline assumption that shapes urban planning, hospitality, and public space design.

The hotel market reflects this. Atlas Hotels, Dan Hotels, and boutique properties across the city operate explicit, published dog policies rather than treating dog acceptance as an exception to be negotiated at check in. The *Zimmer* country lodge sector extends dog travel beyond Tel Aviv into rural and resort regions. Israel's combination of high urban dog density, strong cultural normalisation, and commercially competitive hotel market makes it one of the few markets where genuine dog friendliness is approaching a baseline rather than a differentiator. The challenge is the same as in every mature market: ensuring that the label matches the operational reality.

## SECTION 4

# What the Language Gap Costs

The language confusion documented in this report is not an academic problem. It has a direct, measurable cost.

The global pet friendly travel market is valued at \$4.6 billion as of 2025 and projected to reach \$8.17 billion by 2030, growing at a 12.3% compound annual growth rate. North America commands 39.5% market share at approximately \$1.4 billion. Asia Pacific is the fastest growing region at 10.68% CAGR, driven by the demographic shifts documented in the South Korean, Chinese, Japanese, and Indian markets.

The global pet industry overall will reach \$500 billion by 2030. Fifty six percent of the world's population now owns a pet. In the United States alone, 65.1 million households own a dog, representing approximately half of all households. Seventy eight percent of those dog owners travel with their dogs. Thirty seven percent have chosen a hotel specifically because of its dog friendly policies.

These are not fringe travellers. They are among the most valuable guest segments in hospitality, consistently spending more per stay on food, beverage, and ancillary services than guests without dogs.

## 4.1 The Revenue Premium

Pet friendly properties earn an average of \$17.41 more in Average Daily Rate than comparable non pet listings and receive a 5.4% lift in demand. In a 2026 market where national RevPAR growth is projected at just 0.6%, that lift is a material commercial advantage.

The first time wave compounds the opportunity. Twenty seven percent of pet owners who travelled in 2025 did so for the first time, representing a massive cohort of new customers currently forming brand loyalties. Properties that capture this segment now will benefit from repeat bookings for years. Properties that lose them to opaque policies will not get a second chance.

Comprehensive dog friendly programming generates between \$750,000 and \$4 million in incremental annual revenue per property through 20% higher occupancy and 30% increased spending on ancillary services. These figures are consistent with the revenue modelling published in the [Roch Dog Business Case](#) and validated against portfolio level data from InterContinental Hotels.

## 4.2 The Technical Yes

The industry suffers from what this report terms the Technical Yes: a state where a hotel claims to be pet friendly but excludes dogs from common areas, imposes weight limits, or adds cost prohibitive fees reaching \$100 per night to discourage their presence. Because booking filters do not provide reliable data, dog owners are forced into research heavy planning.

The result is an 80% cart abandonment rate, the highest friction point in the digital booking journey for this demographic. The money does not disappear. It goes to the property down the street, the alternative accommodation, or the competing hotel that would have let the guest sit in the lobby.

## 4.3 The Conversion Dead Zone

"Pet friendly" without verification creates a conversion dead zone. Guests are forced to interpret edge cases themselves: weight limits, breed restrictions, unattended rules, access to common areas. The result is hesitation, and hesitation kills conversion. Properties are not competing on amenities at this stage. They are competing on certainty.

The highest value dog owners, those travelling frequently, booking longer stays, and purchasing ancillary services, are also the most risk sensitive. They default to properties where the operational rules are explicit, consistent, and externally validated. This concentrates spend into a smaller pool of trusted inventory and systematically excludes everyone else.

Loyalty in this segment behaves differently. Dog owners anchor to reliability, not brand narrative. Once a property proves it can be trusted operationally, switching costs increase sharply. This drives repeat bookings, longer stays, and higher lifetime value, compounding over time.

## SECTION 5

# Closing the Gap

The language research in this report documents a problem. The economic data quantifies its cost. What remains is the question of how to fix it.

The term "pet friendly" is the single most overused and least reliable label in global hospitality. Which pets? A dog? A cat? A parrot? The term does not say. It does not have to, because nobody has ever defined it. In practice, pet friendly almost always means dogs. But the phrase pretends to be broader than it is. One hotel says "pet friendly." Another says "dogs welcome." A third says "small dogs only." A fourth says "dogs allowed but not in the bar." None of these mean the same thing. All of them appear in the same search results under the same filter.

The fix is not to repair the phrase "pet friendly." The fix is to replace it with something specific, defined, and honest.

## 5.1 The Roch Dog Friendly Standard

The [Roch Dog Friendly Standard \(RDFS-02\)](#) is a written, published, publicly available definition of what it means for a hotel to be dog friendly. It defines the baseline. The floor below which no property can legitimately use the label.

Every requirement is binary. A property meets it or it does not. There is no partial compliance, no score, no tier. A hotel is certified or it is not. Roch Dog does not sell listings. A hotel cannot buy certification by paying a fee. It must meet the standard.

| Requirement         | What It Means                                                                                  |
|---------------------|------------------------------------------------------------------------------------------------|
| Overnight Residency | Dogs welcomed in standard guest bedrooms as a matter of published policy                       |
| Shared Space Access | Access to at least one indoor shared area (bar, lounge, or restaurant) where legally permitted |
| Welfare Provision   | Provision of real, non disposable food and water bowls in the room                             |
| Inclusivity         | No arbitrary size or breed restrictions for normal family dogs benchmarked at 20 to 35kg       |
| Policy Transparency | All fees and deposits clearly disclosed before booking                                         |
| Rule Consistency    | Policies are non discretionary and applied uniformly by all staff                              |
| Published Status    | Formal dog policy is part of the provider's standard terms of accommodation                    |

A property that fails a single requirement is not certified. The standard is public. Any hotel can read it before applying. Any guest can read it and know exactly what a certified property has committed to.

## 5.2 Technology and the Future of Inclusivity

Technology is closing the gap between passive tolerance and true operational hospitality. Hotels are beginning to integrate pet specific infrastructure into the guest journey, not just amenities. Smart collars and in room sensors now allow owners and staff to monitor stress indicators, barking patterns, and activity levels in real time via mobile apps. This shifts operations from reactive complaint handling to proactive welfare management.

At the property level, leading operators are deploying AI supported guest profiling, linking booking data with dog size, breed tendencies, and travel history to pre assign suitable rooms, flooring types, and proximity to exits or green space. Some brands are trialling dynamic room zoning, where dog friendly floors are acoustically treated and operationally adapted rather than simply designated.

Beyond the hotel itself, the travel ecosystem is rapidly removing historic friction points. China Railway Express is piloting pet friendly high speed rail on the Beijing to Shanghai corridor, while SkyePets is launching long haul in cabin transpacific flights in 2026. Twenty four hour global veterinary telehealth is moving from novelty to baseline expectation in premium segments.

As booking moves toward AI led discovery, platforms will prioritise structured, verifiable attributes over descriptive claims. Properties that can provide machine readable,

standardised dog policy data will be surfaced with higher confidence. Those relying on unstructured "pet friendly" labels will degrade in visibility. This is the emerging competitive moat: verifiable, machine readable, operational truth.

## SECTION 6

# Call to Action

The market has already decided what matters: clarity, consistency, and proof.

Hotels are operating with internal policies designed for staff convenience, while guests are making decisions in high speed, comparison driven environments where certainty outperforms brand, price, and even location. If a guest cannot immediately understand how their dog will be accommodated, they will not investigate further. They will leave.

AI driven search and recommendation systems are beginning to filter out ambiguity entirely. They do not interpret intent. They prioritise structured, verifiable data. Properties that cannot provide this will not compete. They will simply not appear.

This creates a binary outcome: you are either trusted and surfaced, or ignored. There is no middle ground left between those states.

Delaying does not preserve flexibility. It compounds invisibility.

Verify your operation. [Submit your property for assessment under RDFS-02](#). Replace internal interpretation with an externally validated standard.

Remove policy friction. Rebuild your dog friendly offering around clarity, consistency, and operational reality, not marketing language.

Become discoverable where it matters. Ensure your property is [indexed, structured, and visible](#) within AI driven booking and recommendation systems.

Compete on certainty. Make your policies usable at the point of booking. If a guest has to think, you have already lost them.

Get assessed: [rochdog.com/certification](https://rochdog.com/certification)

Check compliance: [rochcertification.com](https://rochcertification.com)

Search verified properties: [rochdog.com/search-page](https://rochdog.com/search-page)

Contact the research team: [research@rochdog.com](mailto:research@rochdog.com)

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